





107th AAPA Annual Convention

October 7-10, 2018




VALPARAÍSO, CHILE

SUNDAY, OCTOBER 7th	
3:00 PM to 5:00 PM	Technical Visit to the Port of Valparaiso (Technical visit in English with prior booking – limited quota)
7:00 PM to 9:00 PM	CAMARADERIE RECEPTION AT THE SHERATON HOTEL
MONDAY, OCTOBER 8th	
9:00 AM to 5:00 PM	Registration at the Sheraton Hotel
9:00 AM to 10:00 PM	AAPA Executive Committee Meeting
10:00 AM to 11:30 AM	AAPA Port Directors Meeting
10:00 AM to 12:00 PM	Technical Visit to the Port of Valparaiso (Technical visit in Spanish with prior booking – limited quota)
11:30 AM to 12:30 PM	AAPA Cruise Committee Meeting
11:30 AM to 12:30 PM	AAPA Gulf Regional Caucus Meeting
12:30 PM to 2:00 PM	Lunch on your own
2:00 PM to 3:00 PM	AAPA Board of Directors Meeting
2:00 PM to 5:00 PM	AAPA Latin American Delegation Meeting
3:00 PM to 5:00 PM	U.S. Legislative Policy Council Meeting
3:00 PM to 5:00 PM	AAPA Canadian Delegation Meeting
7:00 PM to 10:30 PM	OPENING CEREMONY AND WELCOME RECEPTION AT THE VALPARAÍSO CRUISE TERMINAL (VTP)






TUESDAY, OCTOBER 9th	
8:00 AM	Registration at the Convention Center (Cruise Terminal)
8:45 AM to 10:15 AM	<p style="text-align: center;">OVERVIEW OF THE GROWING GLOBAL ECONOMY: HOW IT AFFECTS THE MARITIME INDUSTRY</p> <p>Moderator, <i>Armando Duarte-Peláez, Former AAPA Chairman - COLOMBIA</i></p> <p>Speakers,</p> <ul style="list-style-type: none"> • <i>Ricardo de Tezanos Pinto, President, Public Enterprise System (SEP) - CHILE</i> • <i>Patrick Verhoeven, Managing Director of Policy and Strategy of the International Association of Ports and Harbors – IAPH – BELGIUM</i> • <i>Ricardo Sánchez, Regional Expert on Infrastructure and Ports at UN-ECLAC (CEPAL)</i>
10:15 AM to 10:45 AM	COFFEE BREAK
10:45 AM to 12:30 PM	<p style="text-align: center;">CARRIER CONSOLIDATIONS AND ALLIANCES AND THE IMPACT ON PORTS IN THE WESTERN HEMISPHERE</p> <p>Moderator, <i>Rodolfo Sabonge, Associate Consultant, Talasonómica S.A. - PANAMA</i></p> <p>Speakers,</p> <ul style="list-style-type: none"> • <i>Maximiliano Alcorta, Regional Operations Manager WCSA, MSC – Mediterranean Shipping Company S.A. - CHILE</i> • <i>Ronald Bown, Chairman of the Board, Chilean Fruit Exporters Association (ASOEX)</i> • <i>Lars Oestergaard Nielsen, President, Latin America & the Caribbean - Maersk Line</i> • <i>Cathie J. Vick, Chief Public Affairs Officer - Port of Virginia, USA</i>
12:30 PM to 1:00 PM	<p>PRE-LUNCH Sponsored by</p> <div style="text-align: right;">  </div>
1:00 PM to 2:00 PM	<p>LUNCH Sponsored by</p> <div style="text-align: right;">  </div>
2:00 PM to 2:30 PM	COFFEE AND DESSERT



2:30 PM to 4:00 PM	<p>APPLICATION OF NEW TECHNOLOGIES AS A PORT DEVELOPMENT AND EFFICIENCY STRATEGY</p> <ul style="list-style-type: none"> • José M^a Escribano Serrano, Ports Unit Manager – INDRA, SPAIN <p>CYBERSECURITY PREPAREDNESS AND RESILIENCY IN THE MARINE ENVIRONMENT</p> <ul style="list-style-type: none"> • Miguel A. Juan, Managing Partner - S2 Grupo, SPAIN <p>THE 'INNOVATION ECOSYSTEM'; AN OFTEN UNDERVALUED DRIVER OF PORT COMPETITIVENESS</p> <ul style="list-style-type: none"> • Peter de Langen, Owner and principal consultant of Ports & Logistics Advisory, Professor at Copenhagen Business School – THE NETHERLANDS <p>Moderator, Molly Campbell, Director of Ports, Port Authority of New York & New Jersey, USA</p>
4:00 PM to 4:30 PM	<p>COFFEE BREAK Sponsored by </p>
4:30 PM to 5:00 PM	<p>KEYNOTE ADDRESS</p> <p>Gloria Hutt Hesse Minister of Transport and Telecommunications of Chile</p> <p><u>Introduction:</u> Raúl Celis Montt, President of Empresa Portuaria Valparaíso</p>
7:30 PM to 10:30 PM	<p>COCKTAIL RECEPTION SPONSORED BY THE HOSTS OF THE AAPA 2019 CONVENTION</p> <p></p>
<p>WEDNESDAY, OCTOBER 10th</p>	
9:00 AM to 10:30 AM	<p>PORT DEVELOPMENT STRATEGIES AND SUCCESS STORIES</p> <p>Moderator, Philippe Matthis, Deputy Director, Port de Bruxelles & President, AIVP</p> <p>Speakers,</p> <ul style="list-style-type: none"> • Sean Strawbridge, CEO, Port of Corpus Christi - USA • Carlos Urriola, President, SSA International & Manzanillo International Terminal, S.A. - PANAMA • Juan Kuryla, Port Director, PortMiami–USA • Gonzalo Mórtola, President, AGP – Port of Buenos Aires – ARGENTINA
10:30 AM to 11:00 AM	<p>COFFEE BREAK Sponsored by </p>



11:00 AM to 12:00 PM	<p style="text-align: center;">ENVIRONMENTAL CONSIDERATIONS IN PORT MANAGEMENT</p> <p>Moderator, Giovanni Benedetti, Director, Marketing & Sales, Sociedad Portuaria Regional de Cartagena S.A. – COLOMBIA</p> <p>Speakers,</p> <ul style="list-style-type: none"> • Héctor Bautista, General Director, Administración Portuaria Integral de Ensenada, S.A. de C.V. - MEXICO • Alberto Díaz, President, Administración Nacional de Puertos (ANP) – URUGUAY • Gonzalo Davagnino Vergara, General Manager, Empresa Portuaria Valparaiso – EPV, CHILE
12:00 PM to 12:30 PM	<p style="text-align: center;">Presentation by Carlos Zepeda Business Analyst / Project Leader, Port of Rotterdam International</p>
12:30 PM to 1:00 PM	<p style="text-align: center;">PRE-LUNCH Sponsored by</p> 
1:00 PM to 2:15 PM	<p style="text-align: center;">LUNCH Sponsored by</p>  <p style="text-align: center;">Chairman’s Address, AAPA Annual Member Meeting and Board of Directors Meeting</p>
2:15 PM to 2:45 PM	<p style="text-align: center;">COFFEE AND NETWORKING Sponsored by</p> 
2:45 PM to 4:00 PM	<p style="text-align: center;">CASE STUDIES IN WORKFORCE DEVELOPMENT</p> <p>Moderator, Jim Quinn, President & CEO, Port Saint John</p> <p>Speakers,</p> <ul style="list-style-type: none"> • Noel Hacegaba, PPM, Deputy Executive Director, Port of Long Beach, CA and Chair, AAPA Professional Development Board - USA • Stephanie L. Bowman, Commissioner, Port of Seattle, USA • Miguel Garín-Alemany, International Development Director, Fundación Valenciaport, SPAIN • Cecilia Alcocer Recabal, Workforce Development Manager, Cámara Marítima y Portuaria de Chile – CAMPORT - CHILE
4:00 PM to 4:30 PM	<p style="text-align: center;">COFFEE AND NETWORKING</p>
4:30 PM to 5:00 PM	<p style="text-align: center;">AWARDS PRESENTATIONS</p>
8:00 PM to 12:00 AM	<p style="text-align: center;">CLOSING DINNER PARTY AT VIÑAMAR DE CASABLANCA</p>