

AGENDA

Domingo 7 de octubre | Sunday, October 7th

3:00 PM to 5:00 PM

Visita Técnica al Puerto de Valparaíso
(Visita técnica en inglés con reserva previa – cupos limitados)
Technical Visit to the Port of Valparaiso
(Technical visit in English with prior booking – limited quota)

7:00 PM to 9:00 PM

**CÓCTEL DE CAMARADERÍA EN EL HOTEL SHERATON
CAMARADERIE RECEPTION AT THE SHERATON HOTEL**

Lunes 8 de octubre | Monday, October 8th Sheraton Miramar Hotel

9:00 AM to 5:00 PM

Acreditaciones en Hotel Sheraton
Registration at the Sheraton Hotel

9:00 AM to 10:00 AM

Reunión Comité Ejecutivo de AAPA
AAPA Executive Committee Meeting

10:00 AM to 11:30 AM

Reunión de Directores Portuarios de AAPA
AAPA Port Directors Meeting

10:00 AM to 12:00 PM

Visita Técnica al Puerto de Valparaíso
(Visita técnica en castellano con reserva previa – cupos limitados)
Technical Visit to the Port of Valparaiso
(Technical visit in Spanish with prior booking – limited quota)

11:30 AM to 12:30 PM

Reunión de Comité de Cruceros de AAPA
AAPA Cruise Committee Meeting

11:30 AM to 12:30 PM

Reunión de Comité Regional del Golfo de AAPA
AAPA Gulf Regional Caucus Meeting

12:30 PM to 1:30 PM

Almuerzo Libre
Lunch on your own

1:30 PM to 2:45 PM

Reunión Junta Directiva de AAPA
AAPA Board of Directors Meeting

2:00 PM to 5:00 PM

Reunión de la Delegación Latinoamericana de AAPA
AAPA Latin American Delegation Meeting

3:00 PM to 5:00 PM

Reunión del Consejo de Política Legislativa de los EE.UU.
U.S. Legislative Policy Council Meeting

3:00 PM to 5:00 PM

Reunión de la Delegación Canadiense de AAPA
AAPA Canadian Delegation Meeting

AGENDA

Lunes 8 de octubre | Monday, October 8th VTP - Terminal de Cruceros / Cruise Terminal

7:00 PM to 10:30 PM

**CEREMONIA DE APERTURA Y RECEPCIÓN DE BIENVENIDA
EN LA TERMINAL DE CRUCEROS DE VALPARAÍSO (VTP)
OPENING CEREMONY AND WELCOME RECEPTION
AT THE VALPARAÍSO CRUISE TERMINAL (VTP)**

Speakers:

Raúl Celis, Chairman of the Board, Empresa Portuaria Valparaíso

Kurt J. Nagle, President & CEO, AAPA

Steven Cernak, PE, PPM, Port Director & CEO, Port Everglades,
AAPA Chairman of the Board 2017-2018

Jorge Martínez Durán, Governor of Valparaiso Region

Gloria Hutt Hesse, Minister of Transport and Telecommunications of Chile

Responders:

Canadian Delegation:

Wendy Zatylny, President, Association of Canadian Port Authorities

Caribbean Delegation:

Bishen John, Chief Executive Officer, St. Vincent & The Grenadines
Port Authority

Latin American Delegation:

Alberto Díaz, President, Administración Nacional de Puertos, Uruguay;
Chairman, AAPA Latin American Delegation

U.S. Delegation:

Rich Hendrick, General Manager, Albany Port District Commission

Martes 9 de octubre - Tuesday, October 9th VTP - Terminal de Cruceros / Cruise Terminal

8:00 AM

Acreditaciones en el Centro de Convenciones (Terminal de Cruceros)
Registration at the Convention Center (Cruise Terminal)

8:45 AM to 10:15 AM

**VISIÓN GENERAL DE LA ECONOMÍA MUNDIAL EN CRECIMIENTO:
CÓMO AFECTA A LA INDUSTRIA MARÍTIMA
OVERVIEW OF THE GROWING GLOBAL ECONOMY:
HOW IT AFFECTS THE MARITIME INDUSTRY**

Moderator:

Armando Duarte-Peláez, Former AAPA Chairman - COLOMBIA

Speakers:

Ricardo de Tezanos Pinto, President, Sistema de Empresas Públicas
(SEP) - CHILE

Patrick Verhoeven, Managing Director of Policy and Strategy
of the International Association of Ports and Harbors – IAPH – BELGIUM

Ricardo Sánchez, Regional Expert on Infrastructure and Ports at UN-ECLAC
(CEPAL) - CHILE

AGENDA

10:15 AM to 10:45 AM

COFFEE BREAK Ofrecido por | COFFEE BREAK Sponsored by



10:45 AM to 12:15 PM

**CONSOLIDACIONES Y ALIANZAS EN LA INDUSTRIA DEL TRANSPORTE
Y SU IMPACTO EN LOS PUERTOS DEL HEMISFERIO OCCIDENTAL
CARRIER CONSOLIDATIONS AND ALLIANCES AND THE
IMPACT ON PORTS IN THE WESTERN HEMISPHERE**

Moderator:

Rodolfo Sabonge, Associate Consultant, Talasonómica S.A.- PANAMA

Speakers:

Maximiliano Alcorta, Regional Operations Manager WCSA, MSC -
Mediterranean Shipping Company S.A. - CHILE

Sergio Maureira, Secretary-General, Asociación de Exportadores de Frutas
de Chile A.G. (ASOEX) - CHILE

Lars Oestergaard Nielsen, President, Latin America & the Caribbean -
Maersk Line - PANAMA

Cathie J. Vick, Chief Public Affairs Officer - Port of Virginia - USA

12:15 PM to 12:40 PM

**BUENAS PRÁCTICAS PARA MEJORAR LAS RELACIONES CIUDAD/PUERTO
BEST PRACTICES IN IMPROVING PORT/CITY RELATIONSHIPS**

Mario Girard

CEO, Port of Quebec - CANADA

12:40 PM to 1:00 PM

PRE-LUNCH ofrecido por
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1:00 PM to 2:00 PM

ALMUERZO ofrecido por
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AGENDA

2:00 PM to 2:30 PM

CAFÉ Y POSTRES EN EL ÁREA DE EXHIBICIONES
COFFEE AND DESSERT AT THE EXHIBIT HALL

2:30 PM to 4:00 PM

APLICACIÓN DE NUEVAS TECNOLOGÍAS, COMO UNA ESTRATEGIA EN EL DESARROLLO Y EFICIENCIA PORTUARIOS
APPLICATION OF NEW TECHNOLOGIES AS A PORT DEVELOPMENT AND EFFICIENCY STRATEGY

José M^a Escribano Serrano, Ports Unit Manager – INDRA, SPAIN

PREPARATIVOS PARA LA CIBERSEGURIDAD Y RESILIENCIA EN EL ENTORNO MARINO
CYBERSECURITY PREPAREDNESS AND RESILIENCY IN THE MARINE ENVIRONMENT

Miguel A. Juan, Managing Partner - S2 Grupo, SPAIN

EL 'ECOSISTEMA DE INNOVACIÓN': FACTOR CLAVE DE LA COMPETITIVIDAD PORTUARIA
THE 'INNOVATION ECOSYSTEM'; AN OFTEN UNDERVALUED DRIVER OF PORT COMPETITIVENESS

Peter de Langen, Owner and principal consultant of Ports & Logistics Advisory - THE NETHERLANDS

Moderator:

Nathaniel M. Ruda, Deputy Director, Port Department, Port Authority of New York & New Jersey - USA

4:00 PM to 4:30 PM

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4:30 PM to 5:00 PM

CONFERENCIA MAGISTRAL - KEYNOTE ADDRESS

Gloria Hutt Hesse

Minister of Transport and Telecommunications of Chile

Introduction:

Raúl Celis Montt, Chairman of the Board, Empresa Portuaria Valparaíso - CHILE

7:30 PM to 10:30 PM

CÓCTEL OFRECIDO POR LOS ANFITRIONES DE LA CONVENCION ANUAL DE AAPA 2019
COCKTAIL RECEPTION SPONSORED BY THE HOSTS OF THE AAPA 2019 CONVENTION
Lugar / Venue: Club Naval de Campo «Las Salinas»



AGENDA

Miércoles 10 de octubre - Wednesday, October 10th VTP - Terminal de Cruceros / Cruise Terminal

9:00 AM to 10:30 AM

ESTRATEGIAS DE DESARROLLO PORTUARIO Y CASOS DE ÉXITO PORT DEVELOPMENT STRATEGIES AND SUCCESS STORIES

Moderator:

Philippe Matthis, Deputy Director, Port of Brussels - BELGIUM,
& President AIVP - FRANCE

Speakers:

Sean Strawbridge, CEO, Port of Corpus Christi - USA

Giovanni Benedetti, Director, Marketing & Sales, Sociedad Portuaria
Regional de Cartagena S.A. - COLOMBIA

Juan Kuryla, Port Director & CEO, PortMiami - USA

Gonzalo Mórtola, President, Puerto de Buenos Aires - ARGENTINA

10:30 AM to 11:00 AM

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11:00 AM to 12:10 PM

CONSIDERACIONES AMBIENTALES EN LA GESTIÓN PORTUARIA ENVIRONMENTAL CONSIDERATIONS IN PORT MANAGEMENT

Moderator:

Kurt Nagle, President and CEO AAPA- USA.

Speakers:

Héctor Bautista, General Director, Administración Portuaria Integral
de Ensenada, S.A. de C.V. - MEXICO

Alberto Díaz, President, Administración Nacional de Puertos (ANP) -
URUGUAY

Gonzalo Davagnino Vergara, General Manager, Empresa Portuaria
Valparaiso - EPV, CHILE

12:10 PM to 12:40 PM

LA EXPERIENCIA INTERNACIONAL DEL PUERTO DE RÓTERDAM PORT OF ROTTERDAM'S INTERNATIONAL EXPERIENCE

Carlos Zepeda

Business Analyst / Project Leader, Port of Rotterdam International -
THE NETHERLANDS

12:40 PM to 1:00 PM

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AGENDA

1:00 PM to 2:15 PM

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Discurso del Presidente, Reunión Anual de Miembros de AAPA y de Junta Directiva
Chairman's Address, AAPA Annual Member Meeting and Board of Directors Meeting
Speaker:

Steven Cernak, PE, PPM, Port Director & CEO, Port Everglades,
AAPA Chairman of the Board 2017-2018

2:15 PM to 2:45 PM

CAFÉ Y POSTRES EN EL ÁREA DE EXHIBICIONES
COFFEE AND DESSERT AT THE EXHIBIT HALL

2:45 PM to 4:00 PM

ESTUDIOS DE CASO EN EL DESARROLLO DE LA FUERZA LABORAL
CASE STUDIES IN WORKFORCE DEVELOPMENT

Moderator:

Jim Quinn, President & CEO, Port Saint John - CANADA

Speakers:

Kerry Gerot, Director, Communications & Community Relations,
Port of Long Beach - USA

Stephanie L. Bowman, Commissioner, Port of Seattle, USA

Miguel Garín-Alemany, International Development Director,
Fundación Valenciaport, SPAIN

Cecilia Alcocer Recabal, Labor Development Manager, Cámara Marítima
y Portuaria de Chile - CAMPORT - CHILE

4:00 PM to 4:30 PM

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4:30 PM to 5:00 PM

ENTREGA DE PREMIOS
AWARDS PRESENTATIONS

8:00 PM to 12:00 AM

«GALA DEL ESPUMANTE», FIESTA Y CENA DE CLAUSURA
«SPARKLING NIGHT», CLOSING DINNER PARTY

Lugar / Venue: Viñamar

Auspicia: Delegación Latinoamericana de AAPA

Sponsored by: AAPA Latin American Delegation